

SURESTOCK'S PROCUREMENT PRODUCTS AND SERVICES

MANAGED SERVICES: *(Delivered continuously under a service level agreement)*

- **Managed (Outsourced) Procurement:** Delivers fastest step-change in performance, staff transfer and location options, can include SureStock software, range of business models, participation in shared buying, 300 man-years delivered to date
- **Low-Value Procurement:** Processing of non-strategic/infrequent items to free up in-house procurement staff, staff transfer and location options, choice of software

SOFTWARE: *(Web-based, available separately or in any combination, EU & FOIA compliant, delivered as a hosted service or as a licence)*

- **e-Procurement:** As feature rich as ERPs, supports catalogues, free-format and punch-out, maximises supplier adoption, low cost per user to maximise spend capture
- **Stock Control & Asset Management:** Supports multiple sites, auto-replenishment through e-procurement, bar codes, easy to use, low cost
- **e-Tendering & Reverse Auctions:** Supports processes of any complexity and documents of any type, minimal training, low cost
- **Contract Management:** Contract repository supporting 30 document types, covers entire contract life-cycle, workflow to accelerate negotiation, links to ERPs, full audit trail, low cost
- **Bid Evaluation:** Automates scoring of proposals, supports bids of any complexity, full audit trail, reduces scoring effort
- **Supplier Relationship Management:** Tools to measure and improve the performance of key suppliers, useful in quality-focused and high downtime cost environments
- **Negotiation Support:** Predicts supplier behaviour in procurement negotiations using game theory, invisible to suppliers so creates hidden advantage for buyers

PROJECTS: *(Supply of defined deliverables under a formal project plan)*

- **Procurement Transformation Roadmap:** Delivers step change in manageable increments, delivered collaboratively with client staff, choice of software
- **Procurement Consulting:** Bespoke and pre-defined projects, choice of software, daily rate, fixed price or benefit-share business models
- **Procurement Training:** 17 modules available individually or collectively, choice of delivery locations, CIPS accredited
- **Interim Management:** Procurement professionals with at least 10 years of experience, any combination of categories and work locations, competitive rates